

M.A. (IS 551 N)
INTRODUCTION TO DIPLOMACY
Winter Semester 2014

Course Instructor: Manish Dabhade

Class Timings:

Email: mdmanish@jnu.ac.in

Wednesday: 130-3 & Friday: 9-1030

Office Room: 324, SIS

Contact: 91 9810397303

Classroom: 112, SIS

Course Overview: This course explores the world of **diplomacy** in the broader field of international relations. It begins with identifying the theoretical aspects of diplomacy and the centrality of negotiations therein. It further seeks to introduce you to the various forms of diplomacy such as multilateral, summit, security/coercive, preventive, economic, and environmental diplomacy. We would also identify the transforming impact of individuals, crisis, public, culture, terrorism and information on diplomacy and most significantly, the various strands of contemporary and Indian diplomacy. Finally, the course would throw light on debates on the end/death of diplomacy and the state of the art and the future of diplomatic studies.

Course Requirements:

Research Project: 50% (by March 31st)

End-Semester Exam: 50% (May 1st week)

Diplomacy: Theoretical Aspects

Jonsson, Christer. (2012), "*Theorizing Diplomacy*," in McKercher, BJC, ed., *Routledge Handbook of Diplomacy and Statecraft*, London and New York: Routledge, pp.120-130.

Pigman, Geoffrey Allen. (2011), *Contemporary Diplomacy*, Polity, Ch.1.

Mapendere, Jeffrey. "Track One and a Half Diplomacy and the Complementarity of Tracks," *Culture of Peace Online Journal*, 2 (1): 66-81.

Homans, Charles. (2011), "Track II Diplomacy: A Short History," *Foreign Policy*, July-August (available at http://www.foreignpolicy.com/articles/2011/06/20/track_ii_diplomacy).

Diplomacy: 'Old' and 'New'

Eban, Abba. (1983), *The New Diplomacy: International Relations in the Modern Age*, Random House, Ch.9.

Pigman, Geoffrey Allen. (2011), *Contemporary Diplomacy*, Ch.2.

Negotiation in Diplomacy

Fisher, Roger & William Ury with Bruce Patton (ed.). (1991), *Getting to Yes: Negotiating Agreement Without Giving In*. (2nd ed.) Houghton Mifflin Co.

Ikle, Fred Charles. (1964), *How Nations Negotiate*, New York: Frederick A. Praeger, Chs.1-3.

Zartman, I. Williams and Berman, Maureen R. (1982), *The Practical Negotiator*, New Haven and London: Yale University Press, Chs.3-5.

Multilateral Diplomacy

Claude, Jr., Inis L. (1958), "Multilateralism- Diplomatic and Otherwise," *International Organization*, Vol.12, No.1: 43-52.

Braveboy-Wagner, Jacqueline Anne. (2012), "The Non-aligned Movement: Collective Diplomacy of the Global South," in McKercher, BJC, ed., *Routledge Handbook of Diplomacy and Statecraft*, pp.274-289.

Conference Diplomacy

Kaufmann, Johan. (1988), *Conference Diplomacy: An Introductory Analysis*, Dordrecht: Martinus Nijhoff Publishers, Ch.1.

Walker, Ronald A. (2004), *Multilateral Conferences: Purposeful International Negotiation*, New York: Palgrave Macmillan, Chs.2 and 15.

Berridge, G.R. (2010), *Diplomacy: Theory and Practice*, fourth edition, London: Palgrave Macmillan, Ch.9.

Summit Diplomacy

Dunn, David H. (1996), *The Lure of Summitry: International Dialogue at the Highest Level*, *Discussion Papers* No.13, Leicester: Leicester Diplomatic Studies Programme.

Melissen, Jan. (2003), "Summit Diplomacy Coming of Age," *Discussion Papers in Diplomacy*, No.86, Clingendael: Netherlands Institute of International Relations.

Berridge, G.R. (2010), *Diplomacy: Theory and Practice*, Ch.10.

Security/Nuclear/Coercive Diplomacy

Schelling, Thomas. (1966), *Arms and Influence*, Yale University Press, Ch.1.

Lauren, Paul. et.al. (2007), *Force and Statecraft: Diplomatic Challenges of our Time*, New York: Oxford University Press, Ch.10.

Jentelson, Bruce W. (2010), "Coercive Diplomacy: Scope and Limits, Theory and Policy," in Cavelti, Myriam Dunn and Mauer, *The Routledge Handbook of Security Studies*, New York: Routledge, pp.404-414.

Jervis, Robert. (2013), "Getting to Yes with Iran: The Challenges of Coercive Diplomacy," *Foreign Affairs*, Vol.92, No.1, January-February, available at <http://www.foreignaffairs.com/articles/138481/robert-jervis/getting-to-yes-with-iran>.

Preventive Diplomacy

Ramcharan, Bertrand G. (2008), *Preventive Diplomacy at the UN*, Bloomington: Indiana University Press, Chs. Introduction & 9.

Steiner, Barry H. (1998), "Preventive Diplomacy in Historical Perspective," *Diplomacy and Statecraft*, 9:1, pp.1-23.

Economic/Trade/Business Diplomacy

Muldoon Jr., James P. (2005), "The Diplomacy of Business," *Diplomacy and Statecraft*, 16:2: 341-359.

Saner, Raymond and Yiu, Lichia. (2003), "International Economic Diplomacy: Mutations in Post-modern Times," *Discussion Papers in Diplomacy*, No.84, Clingendael: Netherlands Institute of International Relations.

Personality and Diplomacy

Byman, David L. and Pollock, Kenneth M. (2001), "Let us now Praise Great Men: Bringing the Statesman Back In," *International Security*, Vol.25, No.4 (Spring): 107-146.

Sharp, Paul. (2001), "Making Sense of Citizen Diplomats," *Discussion Papers* No.73, Leicester: Leicester Diplomatic Studies Programme.

Crisis Diplomacy

Eban, Abba. (1983), *The New Diplomacy. International Relations in the Modern Age*, Ch.11.

Blight, James G., Nye, Joseph and Welch, David A. (1987), "The Cuban Missile Crisis Revisited," *Foreign Affairs*, Vol.66, No.1 (Fall): 170-188.

Public Diplomacy

Melissen, Jan. (2005), "Wielding Soft Power: The New Public Diplomacy," *Clingendael Diplomacy Papers*, No.2, Clingendael: Netherlands Institute of International Relations.

Berridge, G.R. (2010), *Diplomacy: Theory and Practice*, Ch.11.

Rana, Kishan. (2011), *21st Century Diplomacy: A Practitioner's Guide*, London and New York: The Continuum International Publishing Group, Ch.4.

Cultural Diplomacy

Mark, Simon. (2009), "A Greater Role for Cultural Diplomacy," *Discussion Papers in Diplomacy*, No.114, Clingendael: Netherlands Institute of International Relations.

Nye, Jr., Joseph S. (2004), *Soft Power: The Means to Success in World Politics*, New York: Public Affairs, Ch.1.

Cohen, Raymond. (1991), *Negotiating Across Cultures: Communication Obstacles in International Diplomacy*, Washington, DC: United States Institute of Peace, Chs.1-3.

Diplomacy in the Age of Terror

Hayes, Richard E. (2002), "Negotiations with Terrorists," in Kremenyuk, Victor A. *International Negotiation: Analysis, Approaches, Issues*, San Francisco, CA: Jossey-Bass., pp.416-429.

Diplomacy in the Information Age

Grant, Richard. (2005), "The Democratisation of Diplomacy: Negotiating with the Internet," *Discussion Papers in Diplomacy*, No.100, Clingendael: Netherlands Institute of International Relations.

Rana, Kishan. (2011), *21st Century Diplomacy: A Practitioner's Guide*, Ch.10.

Batora, Jozef and Neumann, Iver B. (2002), "Cautious Surfers: The Norwegian Ministry of Foreign Affairs Negotiates the Wave of the Information Age," *Diplomacy and Statecraft*, 13:3: 23-56.

Contemporary/Modern Diplomacy

Coolsaet, Rik. (1999), *The Transformation of Diplomacy at the Threshold of the New Millennium*, Discussion Papers No.48, Leicester: Leicester Diplomatic Studies Programme.

Langhorne, Richard. (2000), "Full Circle: New Principals and Old Consequences in the Modern Diplomatic System," *Diplomacy and Statecraft*, 11:1: 33-46.

Kelly, John R. (2010), "The New Diplomacy: Evolution of a Revolution," *Diplomacy and Statecraft*, 21:2: 286-305.

Langhorne, Richard. (2005), "The Diplomacy of Non-State Actors," *Diplomacy & Statecraft*, 16:2: 331-339.

Indian Diplomacy

Rana, Kishan. (2007), *Asian Diplomacy: The Foreign Ministries of China, India, Japan, Singapore, and Thailand*, New Delhi: Oxford University Press, Ch. 3.

Cohen, Stephen. (2001), *India: Emerging Power*, Washington, DC: The Brookings Institution, Ch.3.

Pant, Harsh V. (2012), "Indian Statecraft struggles to come to terms with India's Rise," in McKercher, BJC, ed., *Routledge Handbook of Diplomacy and Statecraft*, London and New York: Routledge, pp.120-130.

Debating End/Death of Diplomacy

Morgenthau, Hans. (1973), *Politics Among Nations*, Alfred Knopf, Ch.32, "The Future of Diplomacy", pp. 530-550.

Manojlovic, Marija and Thorheim, Celia H. (2007), "Crossroads of Diplomacy: New Challenges, New Solutions," *Clingendael Diplomacy Papers*, No.13, Clingendael: Netherlands Institute of International Relations.

Henrikson, Alan K. (2005), "The Future of Diplomacy? Five Projective Visions," *Discussion Papers in Diplomacy*, No.96, Clingendael: Netherlands Institute of International Relations.

Diplomacy: State of the Art

Murray, Stuart et.al. (2011), "The Present and Future of Diplomacy and Diplomatic Studies," *International Studies Review*, Vol.13, Issue 4: 709-728.

Trachtenberg, Marc. (2006), *The Craft of International History: A Guide to Method*, Princeton: Princeton University Press, Ch.2.

Primary Journals: The Hague Journal of Diplomacy; Diplomacy and Statecraft; Diplomatic History; International Negotiation; and Negotiation Journal

Primary Newspapers: The New York Times and The Washington Post

My FB page: Diplomacy Track (for latest developments in the field of diplomacy)
